DOD INDUSTRY ADVISOR

CAPABILITY STATEMENT · OCTOBER 2026

The outsourced growth office for small and mid-sized defense companies — **funded-opportunity intelligence, capture judgment, and government-ready artifacts**, produced on a private AI system we own and operate. A d/b/a of MDK Innovations LLC.

UEI R3SBRQN9F1H7
CAGE 133Q3
SAM Active · expires 16 Jul 2027

> **By the time the RFP drops, the winner has usually been chosen.**

We work the window before that — where the requirement is written, the money is programmed, and the field is still open. And we can do it on your proprietary, pre-decisional, and competition-sensitive material, because **it runs on hardware we own, under an NDA that governs any AI use.**

38.3M	813K	NDA	TS
DOD CONTRACT ACTIONS UNDER DIRECT QUERY	LOBBYING DISCLOSURES BEHIND INFLUENCE MAPS	SIGNED BEFORE ANY CLIENT MATERIAL CHANGES HANDS	ACTIVE CLEARANCE, PRIOR SAP ACCESS

WHAT WE DO

Get left of the RFP

Program-office mapping, evaluator logic, and requirement shaping in the pre-solicitation window. Acquisition-pathway analysis across OTA, CSO, SBIR/STTR, BAA, and FAR-based vehicles, with bid/no-bid calls grounded in award history rather than opinion.

Turn capability into evaluator-ready paper

White papers, RFI and Sources Sought responses, capability statements, and technical and management volumes on compressed cycles. Every draft runs a compliance shred that converts the solicitation into a requirement-by-requirement matrix and grades the draft **met / partial / missing**, with a named fix for each gap — the check that keeps a bid from being eliminated on responsiveness before its technical case is read.

See the money before it moves

Budget analysis traced to published P-40/P-21/P-5 and R-2 exhibits; program target lists with rationale; incumbent and competitor mapping; recompete radar that surfaces period-of-performance endings before a follow-on posts; and nightly SAM.gov and Grants.gov matching filtered to your terms and deadlines.

Shape the requirement itself

The stage that precedes appropriations advocacy — how a requirement is written, validated, and priced inside a Service or agency, and how your capability gets reflected in it. Drawn from direct OSD experience with the PPBES cycle, reprogramming actions, and unfunded-requirements processes.

WHY THIS IS DIFFERENT

- **A private AI system we own.** Research and production run on self-hosted GPUs and closed models on company-controlled hardware. Any commercial AI service used on client material is disclosed and held to the client's NDA, and engagement indexes are purged when the work closes. This is what makes substantive work on proprietary and pre-decisional material possible — and it is why clients choose us.
- **A federal data spine, not a subscription.** 38.3M DoD contract transactions (FY2017–FY2026, 126,000+ recipients), 813,000 federal lobbying disclosures, and the full DoD budget justification series — under direct query, reproducible from named sources.
- **Source-traceable by standard.** Every figure ties to a USAspending award identifier, a SAM.gov notice, a DSIP topic, or a specific budget exhibit. What cannot be sourced is flagged as unverified, not smoothed into the prose.
- **Advisor-only on your opportunities, so never your competitor.** We do not bid on a client's pursuits and do not compete against clients. Where we do bid as prime — our own company-owned SBIR/STTR research lanes — those lanes are held disjoint from every active client's capture space as a condition of engagement, and a client's capture strategy never becomes our competitive intelligence.
- **Senior-only, NDA-first.** The principal who scopes the work performs it: no junior hand-off, no proposal-mill churn. Substantive review of your technology, pricing logic, or capture strategy begins only after a mutual NDA.

PAST PERFORMANCE

Counter-sUAS & resilient tactical mesh communications
RETAINED ADVISORY · 2026

Four proposals inside a source-traced 90-day capture gameplan: a combatant-command counter-UAS CSO submission, an STTR Phase I technical volume with a university research partner, and a Navy satellite-communications proposal.

Federal AI & cyber joint venture
PURSUIT CAMPAIGN · 2026

An Air Force research-laboratory OTA consortium-management white paper, a Navy warfare-center Sources Sought response, and a three-notice federal AI RFI campaign — strategy, ontology, and application security — run as one coordinated position.

Defense steel fabrication & manufacturing
FIXED FEE + EVENT BD · 2026

60-page federal capture strategy with congressional and budget analysis; prime-pathway analysis against the statutory small-business levers; BD lead at a U.S. Senator's defense and innovation summit.

Immersive training & simulation
PROPOSAL SUPPORT · 2026

SOF prototype-solicitation proposal writing and submission support.

Defense is a small market; we keep client detail disciplined. Engagements are performed under NDA and described by profile. **Names and direct references available on request.**

PRINCIPAL

Michael Komorous — Founder & Principal Advisor
COLONEL, U.S. AIR FORCE (RET.) · ACTIVE TS, PRIOR SAP ACCESS

Three years inside the Office of the Secretary of Defense: one of five authors of the **$850B Defense Planning Guidance**, then **Legislative Affairs representative to the $850B Acquisition & Sustainment portfolio** (F-35, DLA, critical minerals). Ran DoD reprogramming actions and the PPBES cycle with OMB and Service budget staffs — **$4.2B in documented program outcomes** and **$35B in contract authority protected**. Commanded the **145th Operations Group** (500+ personnel, $2B in assets). MS, Eisenhower School; MIT Seminar XXI Fellow. Command pilot, ~3,700 hours.

Bench: senior special-operations advisor (TS); secure-enclave IT (Secret); BD coordination; a retired general-officer network; and a university innovation-lab STTR research institution.

CODES

NAICS 541611 *(primary)* · 541618 · 541690 · 541990 · 541613 · 541511 · 541512 · 541715 · 561410 · 611430
PSC B599 · R405 · R408 · R425 · R499 · R707
Entity Limited Liability Company, Commonwealth of Virginia · SAM purpose: All Awards

BUSINESS DESIGNATIONS *(SELF-CERTIFIED IN SAM.GOV)*

SMALL BUSINESS · VETERAN-OWNED · SDVOSB (SELF-CERT.) · SMALL DISADVANTAGED

MDK Innovations holds no SBA certification and does not represent itself as eligible for an SDVOSB set-aside or sole-source award. Where a set-aside vehicle is required, work contracts through the principal's affiliate **Alpha Zulu Solutions, Inc.** — SBA-certified SDVOSB/VOSB, VetCert approved May 2026.

WAYS TO PUT US ON CONTRACT

- **SDVOSB set-aside or sole-source** through Alpha Zulu Solutions, Inc.
- **Simplified acquisition or purchase order** direct with MDK Innovations LLC
- **STTR** with our university innovation-lab research institution
- **SBIR Phase III** sole-source for follow-on to prior SBIR/STTR work
- **Other Transaction Authority** for prototype or pilot scope

START HERE

Capture Readiness Assessment

One–two weeks, fixed fee: a bid/no-bid recommendation, a capture-risk map, a missing-artifact list, and a sequenced 30/60/90 action plan. Scope precedes price. Clients receive a non-exclusive, perpetual, royalty-free license to final work product; expenses are reimbursed at cost without markup; no success fees and no equity in client companies. Every relationship begins with a mutual NDA.

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DoD Industry Advisor is a d/b/a of MDK Innovations LLC.
Corporate registration data verified against SAM.gov on 11 August 2026; federal data-holding figures verified against firm systems on the same date.